

An ENTERCONSULTING 360 Report

WHITING PETROLEUM CORP

NYSE: WLL

(in thousands unless noted)

| Production Data | 3/31/2016 | 6/30/2016 | 9/30/2016 | 12/31/2016 |
|---|-------------|-------------|----------------------|-------------|
| Oil and Gas Sales Volume (MMcfe) | 80,400 | 73,328 | 66,000 | 65,633 |
| Financial Data | | | | |
| Shares Outstanding (MM) | 204.4 | 246.3 | 284.3 | 362.0 |
| Cash | \$1,061 | \$15,338 | \$18,329 | \$55,975 |
| Debt | \$5,223,205 | \$4,960,921 | \$4,085,629 | \$3,535,303 |
| Oil and Gas Revenues | \$289,697 | \$337,036 | \$315,554 | \$342,695 |
| Total Revenues ⁽¹⁾ | \$344,859 | \$358,547 | \$337,554 | \$372,695 |
| Operating Expense ⁽²⁾ | \$140,303 | \$131,998 | \$114,354 | \$117,195 |
| General & Administrative Expense ⁽³⁾ | \$44,796 | \$33,523 | \$33,908 | \$34,651 |
| Operating Income ⁽¹⁾ | (\$186,108) | (\$134,860) | (\$309 <i>,</i> 504) | (\$76,597) |
| Interest Expense | \$81,907 | \$78,660 | \$84,578 | \$312,475 |
| Net Income ⁽⁴⁾ | (\$171,748) | (\$301,041) | (\$693 <i>,</i> 052) | (\$173,261) |
| EBITDA ⁽⁵⁾ | \$126,184 | \$175,777 | (\$24,935) | \$194,108 |

| Per Mcfe Data | | | | |
|--------------------------------------|--------|--------|----------|----------|
| EBITDA (\$/Mcfe) | \$1.57 | \$2.40 | (\$0.38) | \$2.96 |
| Operating Expense and G&A (\$/Mcfe) | \$2.30 | \$2.26 | \$2.25 | \$2.31 |
| Cash Margin (\$/Mcfe) ⁽⁶⁾ | \$0.28 | \$1.27 | \$1.25 | (\$1.85) |

Notes:

(1) Includes gains and losses on realized derivatives.

(2) Includes LOE, production taxes and transportation expense.

(3) Includes stock based compensation.

(4) Net Income Available to Common Shareholders.

(5) Calculated as operating income plus DD&A and impairments.

(6) Oil and gas sales less operating expense, G&A and net interest.

NC- Not Calculable. NM- Not Meaningful.



800 18th Street, Suite 200 | Denver, CO 80202 | 303-296-8834

Source: EnerCom, Company filings, Bloomberg

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| Reserve History | 12/31/2014 | 12/31/2015 | 12/31/2016 |
|--|--------------|-------------|-------------|
| Production (MMcfe) | 250,826 | 357,419 | 285,242 |
| Proved Reserves Oil & NGLs (MBbl) | 698,313 | 709,624 | 496,260 |
| Proved Reserves Gas (MMcf) | 492,020 | 665,660 | 715,659 |
| Total Proved Reserves (MMcfe) | 4,681,898 | 4,923,404 | 3,693,219 |
| SEC PV-10 After Tax (000s) | \$10,843,420 | \$4,574,371 | \$2,698,086 |
| Reserve Additions (MMcfe) | 2,314,247 | 917,858 | -258,612 |
| PUDs as % of Total | 47% | 51% | 53% |
| Natural Gas as % of Total | 11% | 14% | 19% |
| Costs Incurred (000s) | \$6,377,774 | \$2,359,227 | \$568,870 |
| 1-Year All-in F&D Cost (\$/Mcfe) | \$2.76 | \$2.57 | NM |
| 1-Year All-in Production Replacement % | 923% | 257% | NM |
| Reserve Life (Years) | 18.7 | 13.8 | 12.9 |

Operational Metrics

| • | |
|--|--------|
| 3-Year All-in Production Replacement % | 333% |
| 3-Year All-in F+D Cost (\$/Mcfe) | \$3.13 |

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