

# **COMPANY PROFILE**

### **Marathon Oil Corp**

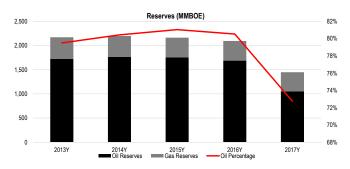
Stock Price (as of: 11/29/2018)
Price
52 Week High / Low
Market Cap
Enterprise Value

#### Ticker: MRO

Marathon Oil Corporation is an independent international energy company. The Company engaged in exploration and production, oil sands mining, and integrated gas. Marathon Oil serves customers globally.

5555 San Felipe Road PO Box 3128 Houston, TX 77056-2723 United States

Lee M Tillman CEO Dane E Whitehead CFO Exchange: Phone: New York 1-713-629-6600 www.marathon.com



STOCK		
16.55	1 Month Return	-8.53%
24.2 / 14.27	6 Month Return	-19.52%
13,757.62	1 Year Return	13.45%
23,442.64	YTD Return	-1.16%

VALUATION METRICS					
25	2016Y	2017Y	2018YE	2019YE	2020YE
P/E EV/EBIT	-	-	20.3x 12.5x	14.5x 13.6x	11.9x 9.7x
EV/EBITDA	16.9x	9.7x	4.6x	4.1x	3.6x
P/S	4.4x	3.2x	2.3x	2.1x	2.0x
P/B	0.8x	1.2x	1.2x	1.1x	1.0x
Div Yield	1.2%	1.2%	1.2%	1.2%	1.2%
EBITDA	1,149	1,983	3,812	4,136	4,468

#### **52-WEEK STOCK PERFORMANCE** 200 180 160 140 120 100 80 60 40 20 Sep-17 Nov-17 Jan-18 Mar-18 May-18 Jul-18 Sep-18 -MRO US -SPX

FINAN	CIAL STA	ATEMEN	ITS		
Income Statement	2013Y	2014Y	2015Y	2016Y	2017Y
Revenue	11,389	10,924	4,688	3,223	4,451
Operating Profit (Loss)	2,248	1,175	-2,298	-1,007	-389
Pretax Income (Loss)	2,393	1,361	-2,439	-1,164	-454
Income Befor XO	931	969	-1,701	-2,087	-830
Net Income	1,753	3,046	-2,204	-2,140	-5,723
Basic EPS Before Abnormal Items	1.45	-0.51	-0.55	-0.76	-0.38
Basic EPS	2.49	4.48	-3.26	-2.61	-6.73
Diluted EPS Before Abnormal Item:	1.44	-0.51	-0.55	-0.76	-0.38
Diluted EPS	2.47	4.46	-3.26	-2.61	-6.73
Dividends Per Share	0.72	0.80	0.68	0.20	0.20
EBITDA	4,748	4,036	423	1,149	1,983
Balance Sheet	2013Y	2014Y	2015Y	2016Y	2017Y
Total Current Assets	2,975	4,593	2,590	3,665	2,566
Total Long-Term Assets	32,645	31,390	29,721	27,429	19,446
Total Assets	35,620	35,983	32,311	31,094	22,012
Total Current Liabilities	4,333	4,379	1,729	2,240	1,968
Total Long-Term Liabilities	11,943	10,584	12,029	11,313	8,336
Total Liabilities	16,276	14,963	13,758	13,553	10,304
Total Shareholders' Equity	19,344	21,020	18,553	17,541	11,708
Shares Outstanding	697.00	675.00	677.00	847.00	850.00
Cash Flow	2013Y	2014Y	2015Y	2016Y	2017Y
Net Income	1,753	3,046	-2,204	-2,140	-5,723
Cash From Operating Activities	5,270	5,487	1,576	1,078	2,129
Cash From Investing Activities	-4,521	-1,746	-3,202	-874	-2,057
Cash From Financing Activities	-1,169	-1,607	448	1,065	-1,999
Net Changes in Cash	-420	2,134	-1,178	1,269	-1,927
Free Cash Flow	827	327	-1,909	-126	155
Free Cash Flow Per Basic Share	1.17	0.48	-2.82	-0.15	0.18
Free Cash Flow Per Diluted Share	1.17	0.48	-2.82	-0.15	0.18
Cash Flow Per Share	7.48	8.07	2.33	1.32	2.50

PRODUCTION & COSTS						
Production	2013Y	2014Y	2015Y	2016Y	2017Y	
Oil (MBBL/Day)	310.0	285.0	249.0	214.0	203.0	
NGL (MBBL/Day)	35.0	39.0	49.0	51.0	55.0	
Gas (MMCF/Day)	852.0	808.0	782.0	767.0	833.0	
Total (MBOE/Day)	487.0	458.7	428.3	392.8	396.8	
Costs (\$/BOE)	2013Y	2014Y	2015Y	2016Y	2017Y	
Production (LOE & Prod Tax	16.40	18.00	14.14	8.41	8.73	
G&A	15.39	16.48	6.96	5.05	3.92	

	RES	ERVES			
December Volumes (MMDOF)	20427	204.47	204 EV	2016Y	20471/
Reserve Volumes (MMBOE)	2013Y	2014Y	2015Y	2016Y	2017Y
Starting Reserves	2,017.00	2,171.00	2,198.00	2,163.00	2,096.00
Changes	154.00	27.00	-35.00	-67.00	-647.00
Ending Reserves	2,171.00	2,198.00	2,163.00	2,096.00	1,449.00
Total Reserves					
Oil Reserves	1,726.00	1,768.00	1,753.00	1,688.00	1,054.00
Gas Reserves	445.17	430.00	410.33	407.67	394.83
Oil Percentage	80%	80%	81%	81%	73%
Reserves Metrics	2013Y	2014Y	2015Y	2016Y	2017Y
3-Yr F&D per BOE	16.04	18.06	18.95	18.67	13.70
Production Replacement	185%	155%	772%	88%	114%

DRILLING ACTIVITY							
New Wells	2013Y	2014Y	2015Y	2016Y	2017Y		
Exploration	87	68	97	97	104		
Developed Dry	261 8	298 6	173 13	76 0	134 0		
Diy	Ü		10		Ū		
Productive Wells							
Oil	2,763	3,114	3,074	1,848	2,102		
Gas	1,510	1,051	778	734	697		
Acreage (Thousands)							
Developed	3,515	3,578	3,204	3,221	3,214		
Undeveloped	6,097	10,805	10,578	1,298	667		

RATIOS							
Profitability Return on Assets Return on Equity Return on Capital Gross Margin EBITDA Margin Operating Margin Profit Margin	2013Y	2014Y	2015Y	2016Y	2017Y		
	4.94	8.51	-6.45	-6.75	-21.55		
	9.32	15.09	-11.14	-11.86	-39.13		
	7.34	12.25	-7.43	-7.43	-26.07		
	56.09	49.53	16.47	6.33	26.74		
	41.69	36.95	9.02	35.65	44.55		
	19.74	10.76	-49.02	-31.24	-8.74		
	15.39	27.88	-47.01	-66.40	-128.58		
Liquidity Quick Ratio Current Ratio Cash Ratio Total Debt/Total Capital Cash & Equiv/Current Asset: CFO/Total Debt Working Capital Net Debt/EBITDA	2013Y	2014Y	2015Y	2016Y	2017Y		
	0.55	0.94	1.23	1.44	1.22		
	0.69	1.05	1.50	1.64	1.30		
	0.06	0.55	0.71	1.11	0.29		
	25.43	23.24	28.17	29.29	31.94		
	8.87	52.21	47.14	67.89	21.94		
	0.80	0.86	0.22	0.15	0.39		
	-1,358	214	861	1,425	598		
	1.33	0.98	14.32	4.16	2.49		

	CREDI	IT	
S&P	BBB-	Outlook	POS
Moody's		Outlook	POS
Fitch	BBB	Outlook	STABLE

Source: Bloomberg, EnerCom Analytics



## **COMPANY PROFILE**

MAJOR SHAREHOLDERS								
Holder Name	Portfolio Name	Source	Amt Held	% Out	Latest Chg	File Dt Inst Type	Country	Metro Area
VANGUARD GROUP	n/a	ULT-AGG	92,342,858	10.81	803,825	6/30/2018 Investment Advisor	United States	Philadelphia
BLACKROCK	n/a	ULT-AGG	68,516,539	8.02	873,896	6/30/2018 Investment Advisor	United States	New York City/Southern CT/Northern NJ
STATE STREET CORP	n/a	ULT-AGG	42,392,329	4.96	(674,919)	6/30/2018 Investment Advisor	United States	Boston
MACQUARIE GROUP	n/a	ULT-AGG	35,848,808	4.2	(7,987,096)	6/30/2018 Investment Advisor	Australia	Sydney
HOTCHKIS & WILEY CAP	HOTCHKIS AND WILEY	13F	30,222,887	3.54	(8,716,491)	6/30/2018 Investment Advisor	United States	Los Angeles/Pasadena
INVESCO LTD	n/a	ULT-AGG	27,597,245	3.23	493,394	6/30/2018 Investment Advisor	United States	Atlanta
FRANKLIN RESOURCES	n/a	ULT-AGG	21,938,549	2.57	(8,950,099)	7/31/2018 Investment Advisor	United States	San Francisco/San Jose
BOSTON PARTNERS GLOB	BOSTON PARTNERS	13F	20,245,111	2.37	16,719,492	6/30/2018 Investment Advisor	United States	New York City/Southern CT/Northern NJ
MILLENNIUM MANAGEMEN	MILLENNIUM MANAGEMEN	13F	17,240,161	2.02	(4,519,664)	6/30/2018 Hedge Fund Manager	United States	New York City/Southern CT/Northern NJ
PUTNAM INVESTMENTS L	PUTNAM INVESTMENT LL	13F	13,692,898	1.6	(290,334)	6/30/2018 Investment Advisor	United States	Boston
CITADEL ADVISORS LLC	CITADEL ADVISORS LLC	13F	12,293,760	1.44	(1,945,023)	6/30/2018 Hedge Fund Manager	United States	Chicago
NORTHERN TRUST CORPO	NORTHERN TRUST CORPO	13F	11,543,843	1.35	389,525	6/30/2018 Investment Advisor	United States	Chicago
BANK OF AMERICA CORP	BANK OF AMERICA	13F	11,006,637	1.29		6/30/2018 Bank	United States	Charlotte
GEODE CAPITAL MANAGE	GEODE CAPITAL MANAGE	13F	10,891,638	1.28	(30,280)	6/30/2018 Investment Advisor	United States	Boston
DIMENSIONAL FUND ADV	DIMENSIONAL FUND ADV	13F	8,886,008	1.04	904,437	6/30/2018 Investment Advisor	United States	Austin
DEUTSCHE BANK AG	n/a	ULT-AGG	8,571,439	1	5,787,322	6/30/2018 Investment Advisor	Germany	Frankfurt
AQR CAPITAL MANAGEME	AQR CAPITAL MANAGEME	13F	8,534,759	1	3,709,699	6/30/2018 Hedge Fund Manager	United States	New York City/Southern CT/Northern NJ
UBS	n/a	ULT-AGG	8,084,601	0.95	(3,560,923)	9/5/2018 Investment Advisor	Switzerland	Zurich
BANK OF NEW YORK MEL	n/a	ULT-AGG	7,926,852	0.93	59,160	6/30/2018 Investment Advisor	United States	New York City/Southern CT/Northern NJ
GOLDMAN SACHS GROUP	n/a	ULT-AGG	7,402,279	0.87	197,529	9/13/2018 Investment Advisor	United States	New York City/Southern CT/Northern NJ

ANALYST COVERAGE & RECCOMENDATIONS							
Firm Name	Analyst	Recommendation	Weighting ∆	Target Price Date	Date E	BARR 1 Yr Rtn	
Jefferies	JASON GAMMEL	hold	3 M	22.8 Not Provided	9/14/2018	10	0
Mizuho Securities USA Inc	PAUL SANKEY	neutral	3 M	28 Not Provided	9/14/2018		
RBC Capital Markets	SCOTT HANOLD	sector perform	3 M	25 12 month	9/13/2018	10	0
Capital One Securities, Inc.	PHILLIPS JOHNSTON	overweight	5 M	24 Not Provided	9/12/2018	1	75.52
Evercore ISI	STEPHEN RICHARDSON	outperform	5 M	24 Not Provided	9/9/2018	1	75.52
Wolfe Research	JOSH IAN SILVERSTEIN	peerperform	3 M	23 Not Provided	9/9/2018		
Seaport Global Securities	JOHN ASCHENBECK	buy	5 M	Not Provided	9/7/2018		
Argus Research Corp	WILLIAM V SELESKY	buy	5 M	25 Not Provided	9/5/2018	1	75.52
Credit Suisse	WILLIAM A FEATHERSTON	outperform	5 M	28 Not Provided	9/5/2018	3	37.52
Atlantic Equities LLP	BARRY MACCARTHY	overweight	5 M	24.1 12 month	9/3/2018	2	40.02
Stifel	DERRICK WHITFIELD	hold	3 M	21 Not Provided	8/29/2018	10	0
Morningstar, Inc	DAVID MEATS	hold	3 M	18 Not Provided	8/29/2018	6	21.14
Barclays	JEANINE WAI	overweight	5 U	25 Not Provided	8/28/2018		
Tudor Pickering & Co	MATTHEW PORTILLO	buy	5 M	27 Not Provided	8/22/2018	8	3.4
Societe Generale	JOHN HERRLIN	buy	5 M	24.2 12 month	8/21/2018	4	35.39
BMO Capital Markets	PHILLIP JUNGWIRTH	market perform	3 M	24 Not Provided	8/13/2018	10	0
J.P. Morgan	ARUN JAYARAM	overweight	5 M	25 6 month	8/13/2018	9	1.2
Susquehanna Financial	BIJU PERINCHERIL	Positive	4 M	26 12 month	8/12/2018	1	75.52
Scotia Howard Weil Inc	PETER KISSEL	sector outperform	5 M	27 Not Provided	8/2/2018	1	75.52
Raymond James	PAVEL S MOLCHANOV	strong buy	5 M	25 Not Provided	8/2/2018	1	75.52
R.F. Lafferty & Co	JAIME PEREZ	buy	5 M	29 12 month	8/2/2018	1	75.52
Wells Fargo Securities	ROGER D READ	market perform	3 M	19 Not Provided	8/2/2018	10	0
Goldman Sachs	BRIAN SINGER	neutral/attractive	3 M	20.5 12 month	7/17/2018	10	0
Morgan Stanley	DEVIN MCDERMOTT	Equalwt/Attractive	3 M	23 12 month	7/12/2018		
Piper Jaffray	GUY BABER	overweight	5 M	27 12 month	5/7/2018	1	75.52
EVA Dimensions	ANTHONY CAMPAGNA	buy	5 M	Not Provided	3/22/2018		
Ameriprise Advisor Services, Inc	CURTIS TRIMBLE	buy	5 M	Not Provided	2/15/2018	1	75.52
Edward Jones	BRIAN YOUNGBERG	buy	5 M	Not Provided	12/11/2017	1	75.52

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