### ENERCOM

# **COMPANY PROFILE**

### **Pipestone Energy Corp**

Ticker: BBI

Pipestone Energy Corp. operates an oil and gas exploration company. The Company focuses on developing and exploring natural gas and natural gas liquids. Pipestone Energy serves worldwide.

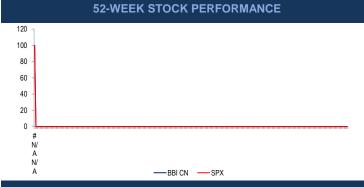
421 7th Avenue Southwest Suite 1800 Calgary, AB T2P 4K9 Canada

Garth Braun CEO Karen Minton CFO	Phone:	#N/A Field Not Applicable 1-403-261-2747 www.pipestonecorp.com
	web.	wwwpipestonecorp.com

	<b>STOCK</b>		
Stock Price (as of: 04/09/2019	9)		
Price	#N/A N/A	1 Month Return	#VALUE!
52 Week High / Low	N/A / #N/A N/A	6 Month Return	#VALUE!
Market Cap	#N/A N/A	1 Year Return	#VALUE!
Enterprise Value	236.17	YTD Return	#VALUE!

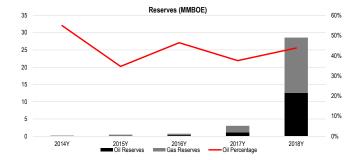
#### VALUATION METRICS

	2016Y	2017Y	2018YE	2019YE	2020YE
P/E EV/EBIT	-	-	1	1	:
EV/EBITDA P/S		80.1x	-	-	:
P/B	-	-	-	-	
Div Yield EBITDA	-6	3	24	- 119	136



#### FINANCIAL STATEMENTS

Income Statement	2014Y	2015Y	2016Y	2017Y	2018Y
Revenue	0	0	0	6	19
Operating Profit (Loss)	-3	-10	0	-8	-2
Pretax Income (Loss)	-3	-7	1	-5	-1
Income Befor XO	-3	-7	0	-11	-4
Net Income	-4	-8	0	-11	-4
Basic EPS Before Abnormal Items					
Basic EPS	Not Applicable				
Diluted EPS Before Abnormal Item					
Diluted EPS	Not Applicable				
Dividends Per Share	Not Applicable				t Applicable
EBITDA	-2	-10	0	-6	3
Balance Sheet	2014Y	2015Y	2016Y	2017Y	2018Y
Total Current Assets	1	23	30	63	8
Total Long-Term Assets	13	27	49	129	181
Total Assets	14	50	80	192	189
<b>T</b> ( 10) (11)					
Total Current Liabilities	1	1	1	14	4
Total Long-Term Liabilities	1	. 1	2	8	13
	1 1 2	1 1 1			
Total Long-Term Liabilities	1	. 1	2	8	13
Total Long-Term Liabilities Total Liabilities	1	1 1 49 t Applicable	2 3 77 It Applicable	8 23 169	13 16 173
Total Long-Term Liabilities Total Liabilities Total Shareholders' Equity	1 2 11	1 1 49	2 3 77	8 23 169	13 16 173
Total Long-Term Liabilities Total Liabilities Total Shareholders' Equity Shares Outstanding	1 2 11 Not Applicable 2014Y -4	1 1 49 t Applicable	2 3 77 It Applicable	8 23 169 It Applicable c	13 16 173 t Applicable
Total Long-Term Liabilities Total Liabilities Total Shareholders' Equity Shares Outstanding Cash Flow Net Income Cash From Operating Activities	1 2 11 Not Applicable 2014Y -4 -2	49 t Applicable 2015Y -8 -3	2 3 77 t Applicable 2016Y 0 -3	8 23 169 it Applicable c 2017Y -11 -3	13 16 173 t Applicable 2018Y -4 8
Total Long-Term Liabilities Total Liabilities Total Shareholders' Equity Shares Outstanding Cash Flow Net Income Cash From Operating Activities Cash From Investing Activities	11 2 Not Applicable 2014Y -4 -2 -2	49 t Applicable <b>2015Y</b> -8 -3 -20	2 3 rt Applicable 2016Y 0 -3 -18	8 23 169 it Applicable c 2017Y -11 -3 -61	13 16 173 t Applicable 2018Y -4
Total Long-Term Liabilities Total Liabilities Total Shareholders' Equity Shares Outstanding Cash Flow Net Income Cash From Operating Activities Cash From Investing Activities Cash From Financing Activities	1 2 11 Not Applicable 2014Y -4 -2 -2 2 2 4	1 1 49 t Applicable 2015Y -8 -3 -20 45	2 3 77 t Applicable 2016Y 0 -3 -18 27	8 23 It Applicable c 2017Y -11 -3 -61 95	13 16 173 t Applicable 2018Y -4 8 -63 1
Total Long-Term Liabilities Total Liabilities Total Shareholders' Equity Shares Outstanding Cash Flow Net Income Cash From Operating Activities Cash From Financing Activities Cash From Financing Activities Cash From Financing Activities Net Changes in Cash	11 2 Not Applicable • 2014Y -4 -2 -2 4 0	49 t Applicable 2015Y -8 -3 -20 45 22	2 3 77 tt Applicable 2016Y 0 -3 -18 27 7	8 23 169 it Applicable c 2017Y -11 -3 -61 95 31	13 16 173 t Applicable 2018Y -4 8 -63 -63 1 -54
Total Long-Term Liabilities Total Liabilities Total Shareholders' Equity Shares Outstanding Cash Flow Net Income Cash From Operating Activities Cash From Investing Activities Cash From Investing Activities Net Changes in Cash Free Cash Flow	11 2 11 Not Applicable 2014Y -4 -2 -2 4 0 -4 -2 -2 4 0 -4	1 1 49 t Applicable 2015Y -8 -3 -20 45 22 -32	2 3 77 tt Applicable 2016Y 0 -3 -18 27 7 7 -20	8 23 169 it Applicable c 2017Y -11 -3 -61 95 31 -73	173 16 173 t Applicable 2018Y -4 8 -63 1 1 -54 -54
Total Long-Term Liabilities Total Liabilities Total Shareholders' Equity Shares Outstanding Cash Flow Net Income Cash From Operating Activities Cash From Investing Activities Cash From Financing Activities Net Changes in Cash Free Cash Flow Free Cash Flow Per Basic Share	1 2 11 Not Applicable v 2014Y -4 -2 -2 -2 -2 4 0 0 Not Applicable v	1 1 49 t Applicable 2015Y -8 -3 -20 45 22 -32 t Applicable	2 3 77 t Applicable 2016Y 0 -3 -18 27 7 7 -20 t Applicable	8 23 169 it Applicable of 2017Y -11 -3 -61 95 31 -73 it Applicable of	173 16 173 t Applicable 2018Y -4 8 -63 1 -54 -54 t Applicable
Total Long-Term Liabilities Total Liabilities Total Shareholders' Equity Shares Outstanding Cash Flow Net Income Cash From Operating Activities Cash From Investing Activities Cash From Investing Activities Net Changes in Cash Free Cash Flow	1 2 11 Not Applicable v 2014Y -4 -2 -2 -2 -2 4 0 0 Not Applicable v	1 1 49 t Applicable 2015Y -8 -33 -20 45 22 -32 t Applicable t Applicable	2 3 3 77 t Applicable 2016Y 0 -33 -18 27 7 -20 0 t Applicable t Applicable	8 23 169 it Applicable o 2017Y -11 -3 -61 95 31 -73 it Applicable o it Applicable o	173 16 173 t Applicable 2018Y -4 8 -63 1 -54 -45 t Applicable t Applicable



#### **PRODUCTION & COSTS**

Production	2014Y	2015Y	2016Y	2017Y	2018Y
Oil (MBBL/Day)					0.2
NGL (MBBL/Day)					
Gas (MMCF/Day)					1.3
Total (MBOE/Day)	0.0	0.0	0.0	0.0	0.4
Costs (\$/BOE)	2014Y	2015Y	2016Y	2017Y	2018Y
Production (LOE & Prod Tax)					

RESERVES							
Reserve Volumes (MMBOE)	2014Y	2015Y	2016Y	2017Y	2018Y		
Starting Reserves	0.30	0.21	0.48	0.73	3.01		
Changes	-0.08	0.26	0.26	2.28	25.56		
Ending Reserves	0.21	0.48	0.73	3.01	28.58		
Total Reserves							
Oil Reserves	0.12	0.17	0.34	1.13	12.52		
Gas Reserves	0.10	0.31	0.39	1.88	16.06		
Oil Percentage	55%	35%	46%	38%	44%		
Reserves Metrics	2014Y	2015Y	2016Y	2017Y	2018Y		
3-Yr F&D per BOE	0.00	0.00	0.00	0.00	0.00		
Production Replacement	0%	0%	0%	0%	0%		

DRILLING ACTIVITY								
New Wells	2014Y	2015Y	2016Y	2017Y	2018Y			
Exploration	20141	20131	20101	20171	20101			
Developed								
Developed								
Diy								
Productive Wells								
Oil								
Gas								
Acreage (Thousands)								
Developed								
Undeveloped								
2								

RATIOS								
Profitability	2014Y	2015Y	2016Y	2017Y	2018Y			
Return on Assets	-32.86	-23.80	0.11	-7.81	-1.85			
Return on Equity	-39.85	-25.31	0.11	-8.62	-2.06			
Return on Capital	-38.07	-24.96	0.11	-8.61	-2.02			
Gross Margin								
EBITDA Margin Operating Margin	-762.17 -964.79	-6,621.48 -6,779.87	763.64 763.64	-107.59 -135.06	17.04 -10.31			
Profit Margin	-1,320.97	-5,086.58	209.09	-181.57	-18.24			
Liquidity	2014Y	2015Y	2016Y	2017Y	2018Y			
Quick Ratio	0.62	38.67	28.67	4.22	1.93			
Current Ratio	1.05	39.75	29.99	4.37	2.28			
Cash Ratio	0.62	38.11	28.59	4.18	1.73			
Total Debt/Total Capital	6.47	0.00	0.00	0.00	0.00			
Cash & Equiv/Current Assets	59.34	95.86	95.34	95.72	75.76			
CFO/Total Debt	-2.69							
Working Capital	0	23	29	49	5			
Net Debt/EBITDA			-115.28		-1.90			

	CREDIT		
S&P Moody's Fitch		Outlook Outlook Outlook	-

Source: Bloomberg, EnerCom Analytics



## **COMPANY PROFILE**

			MAJOR SHAREHOLDERS						
Holder Name #N/A N/A	Portfolio Name	Source	Amt Held	% Out	Latest Chg	File Dt	Inst Type	Country	Metro Area

ANALYST COVERAGE & RECCOMENDATIONS								
Firm Name	Analyst	Recommendation	Weighting	Δ	Target Price Date	Date	BARR	1 Yr Rtn
Peters & Co Ltd	CINDY LUU	sector outperform	5	м	\$4.00 Not Provided	2/11/2019		
National Bank Financial	DAN PAYNE	outperform	5	м	\$3.50 12 month	2/11/2019		
Cormark Securities Inc.	AMIR ARIF	buy	5	М	\$4.50 Not Provided	2/8/2019		
RBC Capital Markets BMO Capital Markets	LUKE DAVIS MIKE MURPHY	outperform outperform	5 5	M M	\$4.00 12 month \$3.50 Not Provided	2/1/2019 1/30/2019		
Pareto Securities	TOM KRISTIANSEN	Under Review		м	Not Provided	12/13/2018		
Paradigm Capital Inc	KEN LIN	Under Review		М	Not Provided	10/3/2016		

Important disclosures: The information provided herein is believed to be reliable; however, EnerCom, Inc. makes no representation or warranty as to its completeness or accuracy. EnerCom's conclusions are based upon information gathered from sources deemed to be reliable. This note is not intended as an offer or solicitation for the purchase or sale of any security or financial instrument of any company mentioned in this note. This note was prepared for general circulation and does not provide investment recommendations specific to individual investors. All readers of the note must make their own investment decisions based upon their specific investment objectives and financial situation utilizing their own financial advisors as they deem necessary. Investors should consider a company's entire financial and operational structure in making any investment decisions. Past performance of any company discussed in this note should not be taken as an indication or guarantee of future results. EnerCom is a multi-disciplined management consulting services firm that regularly intends to seek business, or currently may be undertaking business, with companies covered on Oil & Gas 3600, and thereby seeks to receive compensation from these companies. As a result, readers of EnerCom's Oil & Gas 3600 should be aware that the firm may have a conflict of interest that could affect the objectivity of this note.